

THE NETWORK UNDER CONTROL?



Would you like to have an overview of your export business? You want to know why you are successful in comparable areas and less so in others?

Then just book our
DEALERS CHECK!



In a **speed workshop**, we create a comprehensive overview of your export business together with you. We clarify the **quality** with which your network reaches the market and customers, which **obstacles** slow you down and how you can intervene **quickly, sustainably and supportively**. Afterwards, we will be happy to discuss the topics in more detail together in the workouts!

We check your importers and dealers with you:

- **Success factors** : What makes the trade successful with the customer?
- **Performance**: How and with what quality does our partner appear on the market?
- **Product mix**: Which products are distributed?
- **Business structure**: What structure does the network offer the customer?
- **Potential**: What do we need to improve and how can we support?